



CABOLO® and AV GUIDE Announce Strategic Partnership to Expand Presence in the Dutch Market

[Rome, Italy] – 31/05/2024 – CABOLO®, a leading provider of secure, offline, AI-enabled speech technology solutions, is pleased to announce a strategic partnership with AV GUIDE, a distinguished certified partner in specialised solutions, to expand their presence in the Dutch market.

This partnership marks a significant milestone in CABOLO®'s commitment to serving both public and private sector customers in the Netherlands. With AV GUIDE's extensive expertise and proven track record in AV systems integration, coupled with CABOLO®'s innovative solutions and industry-leading technologies, the collaboration promises to deliver unparalleled value to clients across the region.

"We are thrilled to join forces with AV GUIDE to bring our cutting-edge CABOLO® solutions to the Dutch market," said Enrico Giannotti, Managing Director at CABOLO®. "AV GUIDE's deep understanding of the local market dynamics and strong customer relationships perfectly complement our commitment to delivering high-level solutions and services. Together, we are gearing up to meet the evolving needs of public and private sector organisations in the Netherlands."

In this collaboration, AV GUIDE will leverage its certified status to incorporate and assist CABOLO®'s extensive range of solutions designed to tackle the particular challenges encountered by Dutch businesses and government bodies. From secure and dependable transcription and translation solutions to a diverse array of multilingual subtitling offerings promoting greater inclusivity and accessibility, clients can anticipate improved efficiency, productivity, and performance.

"We are excited to introduce CABOLO® technologies in the Netherlands," said Raymond Nieuwenhuis, Managing Director at AV GUIDE. "CABOLO® employs advanced technology to address contemporary issues such as the scarcity of personnel for translation, subtitling, and the documentation of confidential meetings and interviews. By offering real-time support, CABOLO® solutions efficiently save both time and costs."

The partnership between CABOLO® and AV GUIDE underscores both companies' commitment to fostering growth and innovation in the Dutch market. Together, they are well-positioned to make the most of on emerging opportunities and address the evolving needs of customers across various industries.

For more information about CABOLO® and its solutions, visit cabolo.com. To learn more about AV GUIDE and its services, visit avguide.nl.



About CABOLO®

With a wealth of experience dating back to 1985, CABOLO® focuses on AI-enhanced solutions tailored for public authorities and private sector customers.

CABOLO® serves a diverse international clientele across both the public and private sectors, including esteemed institutions like the European Parliament, Scottish Parliament, the Italian Chamber of Deputies, Italian Ministry of Interior, alongside 9 out of the top 10 most secure banks in Europe, prestigious universities, and many others.

We employ state-of-the-art methodologies rooted in Deep Neural Networks and Machine Learning, earning recognition from Gartner five times, and maintaining our leadership.

We have built a strong foothold in the speech technology market, backed by a team of highly proficient experts.

For CABOLO® media inquiries, please contact:

Selena Gray

Marketing Director

s.gray@cabolo.com

About AV GUIDE

AV Guide is a highly experienced specialist in AV technologies, systems integration, and the provision of multilingual equipment for both the public and private sectors. AV Guide offers a wide range of products and solutions to meet the diverse needs of its customers.

For AV GUIDE media inquiries, please contact:

Raymond Nieuwenhuis

Managing Director

info@avguide.nl